

MARIBE Advisory Sessions Prospectus

13, 14, 15 & 16 June 2016, Brussels, Belgium

The Advisory Sessions

MARIBE investigates cooperation opportunities for companies within the four key BG sectors in order to develop these companies and their sectors and to promote the multi-use of space in the offshore economy. We are hosting an Advisory Session to develop a number of the most promising Blue Growth business concepts. We are working with companies developing their business plans and preparing their concepts for future commercialisation. The results of this work will be presented in Advisory Sessions to which we would like to extend you an invitation.

Opportunities & benefits

- \Rightarrow Access to detailed information on the latest Blue Growth activities in your sector.
- ⇒ Exposure for your organisation to a wide range of Blue Growth stakeholders including members of the European Commission.
- ⇒ Direct access to the latest technologies in Multi-Use Platform and Multi-Use of Space project developments.
- ⇒ Networking opportunities within your own field of expertise as well as in a wider Blue Growth & Blue Economy environment.

Your role in the Advisory sessions

As an expert in your field we would like to have the opportunity to get you involved in this process and be part of an expert panel of financial advisors, investors, business consultants, policy advisors, European Commission members and trade associations in the Blue Growth and Blue Economy arena.

Any travel expenses incurred as result of your participation will be fully covered by MARIBE - details on expenses covered, travel arrangements and meeting venues will be provided in due course.

Purpose & objectives

The main purpose of the MARIBE Advisory Session is to work with companies to develop tailored plans for the development of new business structures (in the form of a partnership, joint venture investment etc.) that strengthen inter-sectorial cooperation and multi-use of space in the offshore economy. The main objectives of the Advisory Sessions are:

- Discussion of the most appropriate business structure to facilitate inter-sectorial cooperation between the parties involved.
- Review of the financials/business plans & other document produced prior to this session regarding the business concept.
- Review of the risk assessment developed identifying the technical & non-technical barriers.
- Discussion on next steps for development of the project.

www.maribe.eu

About MARIBE

MARIBE is a Horizon2020 project that aims to unlock the potential of multi-use of space in the offshore economy (also referred to as the Blue Economy). This forms part of the long-term Blue Growth (BG) strategy to support sustainable growth in the marine and maritime sectors as a whole; something which is at the heart of the Integrated Maritime Policy, the EU Innovation Union, and the Europe 2020 strategy for smart, sustainable growth.



BLUE GROWTH

Blue Growth is the long term strategy to support sustainable growth within the Blue Economy incorporating life-cycle assessment. It encompasses technologies that have high growth and job potential and by their nature they are early stage and novel.

BLUE GROWTH

Blue Growth is the long term strategy to support sustainable growth in the marine and maritime sectors as a whole.

Blue Growth Sectors

Marine Renewable Energy |
Aquaculture | Marine
Biotechnology | Seabed Mining

BLUE ECONOMY

incorporates technologies that are mature or post-mature stage such as oil & gas, coastal-tourism, shipping and fishing.

The Advisory Sessions logistics

There will be a four day event scheduled and you would be welcome to one or more days (subject to numbers).

Brussels | 13, 14, 15 & 16 June 2016: A four -day event in which companies pitch their project concepts. You will be required to review a short summary of each project in advance of this event and to offer feedback and advice based on that summary as well as the pitch presented on the day. Networking events will be held each evening. (note: you would be requested to attend at least one full day session)

Who's going to be there & why?

- Company representatives presenting their project concept. (more details of concepts on next page)
- An advisory panel made up of: investment brokers, financial advisors, investors, trade body representatives, business consultants, policy representatives and European Commission members
- Members of the MARIBE consortium with specific expertise in the area of business modelling, the socio-economic context of the sectors involved as well as the technical and non-technical barriers.

What is going to be reviewed, discussed and presented?

- Technical specifications and costs | Business plans | Risk assessment | Financial Excels prepared for each of the project concepts.
- Reports containing valuable information on socio-economic context, technical and non-technical barriers and investment and business model guidance for involved sectors.

Draft Agenda Advisory Sessions – Brussels June—Each day will run from 09:30-17:00

This is a template agenda to set out the structure per day - a tailored agenda will be provided to meet the specific needs of the companies involved.

The agenda for each project pitch will have:

- I. Introductions
- II. 30 minute pitch to present project concept
- III. 30 minute round table discussion
- IV. 30 minute closed MARIBE discussion

Each project pitch will consist of:

- I. Overview of Technical specifications
- II. Financial overview
- III. Business Plans outline
- IV. Discussion of risk assessment register
- V. Implementation plan strategy

Dinner & networking in the evenings

For an overview of all the project concepts including a short technical description see the next page.

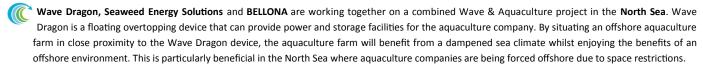


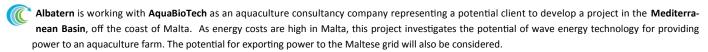
MARIBE Project concepts overview

MARIBE investigates cooperation opportunities for companies within the four key BG sectors in order to develop these companies and their sectors and to promote the multi-use of space in the offshore economy.

Below is a sample of the projects that will be showcased during the MARIBE advisory sessions. As the scope of these projects is currently being finalised, these descriptions are subject to change and more details will be provided in due course

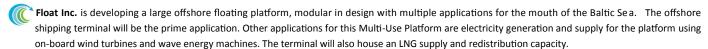
Wave & Aquaculture



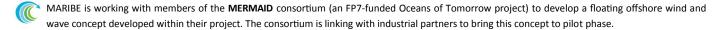


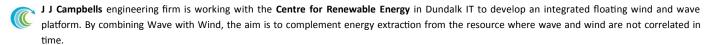
Shipping & Aquaculture



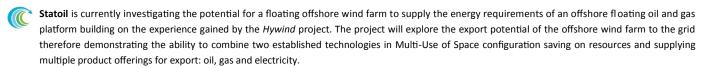


Offshore Wind & Wave





Offshore Wind & Oil & Gas



Offshore Wind & Desalination

Freshwater and energy are two inseparable and essential commodities and their scarcity is a major problem that needs to be efficiently solved. Desalinated water requires significant amounts of energy, usually supplied by fossil fuels. **Ecowindwater** is currently exploring desalinated water production powered by a wind turbine combined in a floating Multi-Use Platform. The intended Tier 1 market includes small unconnected islands such as in the Mediterranean expanding globally to countries with water borders that face extremely high levels of water stress as underground aquifers are depleted and where water management is becoming increasing costly.

Please let us know if you would like to attend and your availability to participate in the Advisory Session in Brussels in June by sending us an e-mail at: maribe@ucc.ie or by calling + 353 21 486 4371.

Please confirm by: 4 March 2016

Contact details

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